



IPSWICH BOROUGH COUNCIL
RETAIL POSITION UPDATE STATEMENT - RETAIL CAPACITY TABLES

Table 2: Expenditure pattern of books, CDs and DVDs, by Zone, 2019

	Zone																Total Survey Derived Turnover (£m)																
	% 1 £m	% 2 £m	% 3 £m	% 4 £m	% 5 £m	% 6 £m	% 7 £m	% 8 £m	% 9 £m	% 10 £m	% 11 £m	% 12 £m	% 13 £m	% 14 £m	% 15 £m	% 16 £m																	
IPSWICH																																	
Ipswich Town Centre	69	3.2	95	4.5	69	6.2	72	3.7	24	3.9	11	1.1	17	0.8	21	0.9	42	0.8	22	1.0	31	0.6	21	0.3	58	0.7	35	0.7	52	0.8			29.3
Ipswich Out-of-Centre Euro Retail Park, Ransomes Way Futura Park, Ransomes Way Suffolk Retail Park, Yarmouth Road Orwell Retail Park, Ranelagh Road Anglia Retail Park, Bury Road Commercial Road Retail Park, Commercial Road																																	1.1
Ipswich Out-of-Centre South-Western Fringe (Barbergh District) Interchange Retail Park, London Road	21	1.0					2	0.1																									1.1
Other Out-of-Centre	9	0.4	3	0.2							3	0.1																					0.8
All District & Local Centres					4	0.4	15	0.8	2	0.3					2	0.1	6	0.1	2	0.1	2	0.0	5	0.1									1.9
SUFFOLK COASTAL AREA																																	
Woodbridge Town Centre					7	0.6									63	2.8	35	0.7					14	0.2	12	0.1	6	0.1	7	0.1			5.2
Felixstowe Town Centre							3	0.1							3	0.1	5	0.1					3	0.1	4	0.0							3.3
Saxmundham Town Centre																			63	2.8			2	0.0			40	0.8					0.9
Framlingham Town Centre																							4	0.1	13	0.2	6	0.1					0.2
Aldeburgh Town Centre																							3	0.1					21	0.3			0.5
Leiston Town Centre																											14	0.2					0.2
Suffolk Coastal District Centres					9	0.8																	4	0.1									0.9
Ipswich Out-of-Centre Eastern Fringe (Suffolk Coastal District) Martlesham Heath Retail Park (including Tesco Extra)					6	0.5	2	0.1	2	0.3					3	0.1	11	0.2					33	0.5	2	0.0							2.8
Other in Suffolk Coastal Area					6	0.5	2	0.1	2	0.3					3	0.1	11	0.2					33	0.5	2	0.0							2.8
OUTSIDE IPSWICH BOROUGH AND SUFFOLK COASTAL DISTRICT																																	
Bury St Edmunds					3	0.2			14	2.3	66	6.8	31	1.5	4	0.2	2	0.0															11.0
Colchester									30	4.9													2	0.0									4.9
Sudbury									19	3.1																							3.1
Stowmarket											19	1.9	12	0.6																			2.5
Norwich									2	0.4			12	0.6									2	0.0							48	1.3	2.4
Halesworth													15	0.7											9	0.1					24	0.7	0.7
Diss																																	0.7
Hadleigh									4	0.7																							0.7
Chelmsford																							2	0.0									0.0
Cambridge																																	0.0
Lowestoft																																	0.6
Freepoint Shopping Park, Braintree																							2	0.0			8	0.2	6	0.1	11	0.3	0.2
Lakeside, West Thurrock																							16	0.2									0.2
Manningtree									2	0.3																							0.3
Central London					3	0.2																											0.6
Other	2	0.1	2	0.1	3	0.2	3	0.1	2	0.3	5	0.5	3	0.1	3	0.1									3	0.0	5	0.1			18	0.5	2.1
Total	100	4.6	100	4.8	100	9.0	100	5.2	100	16.4	100	10.3	100	4.8	100	4.4	100	2.0	100	4.4	100	1.9	100	1.4	100	1.2	100	2.1	100	1.6	100	2.8	76.8

Notes:
Market share figures derived from Question 8, Ipswich and Suffolk Household Shoppers Survey undertaken by NEMS in February 2016
Excludes responses Special Forms of Trading, 'Don't do this', 'Don't know / varies', and 'Other'
Figures may not add due to rounding

2015 Prices



IPSWICH BOROUGH COUNCIL
RETAIL POSITION UPDATE STATEMENT - RETAIL CAPACITY TABLES

TABLE 16: ESTIMATED (BASELINE) CAPACITY FOR NEW COMPARISON GOODS PROVISION WITHIN IPSWICH BOROUGH

Table 16a: Estimated 'Capacity' for Comparison Goods Facilities in Ipswich

Year	Benchmark Turnover £m ¹	Ipswich Borough Turnover - £m ²	Ipswich Borough Inflow - £m	Surplus Expenditure £m
2019	820.3	728.9	91.4	0.0
2026	987.5	910.6	114.2	37.4
2029	1,057	1,013	127.0	82.7
2031	1,106	1,090	136.7	120.4
2036	1,240	1,315	165.0	240.9
Market Share	45.2			

Notes:

1. Allows for increased turnover efficiency as set out in Table 4b Experian Retail Planner 16 (December 2018)
2. Assumes constant market share claimed by Ipswich facilities from Study Area

2015 prices

Table 16b: Quantitative Need for Additional Comparison Goods Floorspace in Ipswich

Year	Surplus £m	Floorspace Requirement	
		Min ¹	Max ²
2019	0.0	-	-
2026	37.4	5,400	9,900
2029	82.7	11,200	20,600
2031	120.4	15,600	28,600
2036	240.9	27,800	51,100

Notes:

1. Average sales density assumed to be circa £5,730 per sq.m which WYG considers to be towards the higher end of what could be achieved in Ipswich
 2. Average sales density assumed to be circa £3,130 per sq.m which WYG considers to be towards the lower end of what could be achieved in Ipswich
- Allows for increased turnover efficiency as set out in Table 4b Experian Retail Planner 16 (December 2018)

2015 prices



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Table 16c: Net Quantitative Need for Additional Comparison Goods Floorspace in Ipswich

Year	Surplus £m	Commitments £m	Residual £m	Floorspace Requirement (sq m net)	
				Min ¹	Max ²
2019	0.0	-	-	-	-
2026	37.4	8.9	28.5	4,100	7,600
2029	82.7	9.5	73.2	9,900	18,200
2031	120.4	10.0	110.4	14,300	26,200
2036	240.9	11.2	229.7	26,500	48,700

Notes:

1. Average sales density assumed to be circa £5,730 per sq.m which WYG considers to be towards the higher end of what could be achieved in Ipswich

2. Average sales density assumed to be circa £3,130 per sq.m which WYG considers to be towards the lower end of what could be achieved in Ipswich

Residual calculated by subtracting turnover of commitments (sourced from Table 16d) from surplus expenditure (sourced from Table 16a)

Allows for increased turnover efficiency as set out in Table 4b Experian Retail Planner 16 (December 2018)

2015 prices

Table 16d: Extant Comparison Goods Commitments in Ipswich, 2019

Destination	Reference	Proposal	Gross Retail Floorspace (sq.m)	Net Comparison Floorspace (sq.m)	Estimated Sales Density (£/sq.m)	Estimated Comparison Turnover (£m)	Status
Rosehill Development, Felixstowe Road District Centre	14/00080/FUL - amended by IP/16/00188/VC and IP/16/00189/VC	Mixed Use Development - Poundstretcher	-	779	1,988	1.5	Built and trading
		Mixed Use Development - New Retail Unit fronting Felixstowe Road	-	111	4,170	0.5	Built and trading
Anglia Retail Park, Bury Road	16/01194/FUL	Installation of a mezzanine floor, new shopfront and associated works (Dunelm)	-	1,348	2,647	3.6	Built and trading
Land Adjacent To Hertz Scot Group Ltd, Europa Way	15/00105/FUL	Erection of a retail foodstore (Aldi), and associated car parking, landscaping and new vehicular access	1,726	251	7,269	1.8	Extant permission
TOTAL				2,489		7.4	

Notes:

List of commitments provided by Ipswich Borough Council

Rosehill Development

Floorspace is uplift in floorspace and is derived from supporting planning application documents.

Sales density for Poundstretcher derived from information derived from Mintel Retail Rankings

Sales density for new retail unit fronting Felixstowe Road WYG estimate based on experience

6-8 Anglia Parkway

Floorspace derived from supporting planning application documents

Sales density for Dunelm taken from supporting planning application documents

Europa Way

Net comparison floorspace derived from supporting planning application documents.

Estimated sales density is Aldi's benchmark sales density derived from GlobalData.com

2015 prices



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TABLE 18: ESTIMATED (BASELINE) CAPACITY FOR NEW COMPARISON GOODS PROVISION WITHIN COPDOCK/INTERCHANGE RETAIL PARK

Table 17a: Estimated 'Capacity' for Comparison Goods Facilities in Copdock/Interchange Retail Park

Year	Benchmark Turnover £m ¹	Turnover - £m ²	Inflow - £m	Surplus Expenditure £m
2019	41.9	39.9	2.0	0.0
2026	50.4	49.8	2.5	1.9
2029	54.0	55.4	2.8	4.2
2031	56.5	59.6	3.0	6.1
2036	63.3	72.0	3.6	12.3
Market Share	2.5			

Notes:

1. Allows for increased turnover efficiency as set out in Table 4b Experian Retail Planner 16 (December 2018)
2. Assumes constant market share claimed by Ipswich facilities from Study Area

2015 prices

Table 17b: Quantitative Need for Additional Comparison Goods Floorspace in Copdock/Interchange Retail Park

Year	Surplus £m	Floorspace Requirement	
		Min ¹	Max ²
2019	0.0	-	-
2026	1.9	300	500
2029	4.2	600	1,000
2031	6.1	800	1,500
2036	12.3	1,400	2,600

Notes:

1. Average sales density assumed to be circa £5,730 per sq.m which WYG considers to be towards the higher end of what could be achieved in Ipswich
 2. Average sales density assumed to be circa £3,130 per sq.m which WYG considers to be towards the lower end of what could be achieved in Ipswich
- Allows for increased turnover efficiency as set out in Table 4b Experian Retail Planner 16 (December 2018)

2015 prices